

### JOHN KELLY

Vice President, Global Growth

*Post Graduate Diploma, Personnel Management, University of Portsmouth*

*PMP, Project Management Institute*

*B.Eng. Mechanical & Production Engineering, Isle of Wight College of Arts and Technology*



John has more than 30 years of defense-related experience as an engineer, program manager, business development executive and CEO. His experience ranges from the DoD to a wide range of international customers. His most recent role was CEO at Hanwha Defense USA (HDUSA) joining in 2020. While at HDUSA, John transformed their BD organization into a fully-compliant facility and cleared P&L while working under a Special Security Agreement (SSA). This required tripling the workforce, securing strategic partnerships, winning and delivering DoD contracts, in addition to establishing policies, procedures, business systems, HR, and compliance frameworks for the business.

The role also included leadership of M&A activity as the Hanwha group continued to grow in the US market.

Before joining Hanwha, John ran the Government Business Development team at APTIM Federal services. Before APTIM, he worked for BAE Systems, where he was responsible for business development and strategy, delivering over \$4B per year of new and repeat business for their platforms and services division. John also served on the Board of Directors of FNSS, a Turkish-based land systems joint venture company. Prior to his US business development roles, John held project management and engineering positions at various BAE UK businesses, specializing in combat manned and unmanned vehicles, weapon systems defense electronics and long-range radar systems.

John is a Project Management professional (PMP) and holds a higher national diploma in mechanical and industrial engineering and a post graduate diploma in human resource management from the University of Portsmouth in the U.K. John is based in the Washington DC area.