



## **MARK BAUMAN**

Vice President, Global Growth
M.A. Organizational Sciences, The George Washington University
B.S. Management, United States Air Force Academy



Mark Bauman is Vice President of Global Growth for Insitu where he leads a team supporting Global Sales and Marketing and Enterprise Strategy for the company's defense and commercial businesses. Mark was previously based at our Boeing Aerospace Middle East Ltd. (BAMEL) office in Abu Dhabi, UAE, where he supported our growing Gulf Corporation Council (GCC) customers. Mark joined Insitu in 2014 as the Program Manager for the RQ-21A Blackjack Program, led the expanding Integrator and RQ-21A product line through its initial deployments supporting multiple Marine Expeditionary Units (MEU) and served as the Deputy General Manager of Insitu Defense through 2016. Most recently, Mark held the position of Vice President and General Manager of Insitu Commercial

where he led the expansion of Insitu's UAS and data management solutions within the oil and gas, transportation, emergency response and other commercial industry segments.

Prior to joining Insitu, Mark was a Director with PricewaterhouseCoopers LLP within their Advisory Line of Service. He was the Program Director for the firm's Advisory Alliances and Channels strategy and operations organization and held several leadership positions within the Washington Federal Practice, where he led a variety of large-scale programs for the firm across multiple federal agencies. Mark began his career in the U.S. Air Force, where he oversaw a number of domestic and international programs as an acquisition officer. During his time in the Air Force both on active duty and reserve, Mark achieved the rank of Major and completed a highly selective program focused on developing the service's most strategic leaders. As an acquisition officer and Program Manager, he focused his teams' efforts on meeting warfighter needs and gained experience while managing several foreign military sales cases valued at more than \$3.6 billion. He also directed a number of high-priority programs within the air, space, and command and control domains.

Mark received his B.S. in Management from the U.S. Air Force Academy and his M.A. in Organizational Sciences from The George Washington University. He is a certified Scrum Master through the Agile Scrum Alliance and DAWIA-Certified Level III in Program Management via the Defense Acquisition University. Mark also supports the U.S. Air Force Academy Association of Graduates as a lifetime member and is a member of the Board of Directors for

WarriorOne, a non-profit organization dedicated to providing accessible training and professional development in yoga and mindfulness to the United States military community.