

Insitu Supplier Strategy

The Insitu Supplier Management organization is responsible for issuing and managing contracts to support Insitu products, field support and services. The goal of the Supplier Strategy is to define a vision and approach that will result in superior supplier performance in the areas of capabilities, quality, on time delivery, and cost.

Insitu understands that suppliers require support in order to deliver to their full potential. Therefore, Insitu strives to build successful teaming relationships with suppliers for a beneficial outcome to both.

Vision – Our vision is to establish and maintain collaborative relationships with world class, innovative suppliers that result in increased levels of trust and first time quality, with reduced levels of cost and risk.

Approach – Our approach begins with early supplier engagement that seeks inputs and forms collaborative working relationships with world class suppliers. Fair and open competition is also utilized to establish agreements with responsible, high performing, cost competitive suppliers. Insitu also has an expectation of continuous improvements, both internally and within its supply chain, resulting in creative problem solving methods and utilization of the most effective tools and information available.

Why: Collaborative relationships with the right suppliers result in improved overall market position and ensure optimum success for the long term. Competition provides opportunities to establish and improve cost effective solutions that provide the best value. Continuous improvements enable Insitu to be competitive and successful in an ever changing marketplace. Suppliers are a large part of Insitu's success, and all parties must work to continuously improve in all areas that impact overall quality, on time delivery, and cost.