



COMPANY HISTORY

Insitu is a pioneer leader in the Unmanned Aircraft Systems (UAS) market. Founded in 1994 to develop miniature robotic aircraft for offshore weather reconnaissance, Insitu specializes in the design, development and manufacturing of high-performance and low-cost UAS for Intelligence, Surveillance, and Reconnaissance (ISR). Practical applications of the technology include military reconnaissance, the creation of internet networks in remote areas, border patrol, coastal monitoring, anti-sniper systems, environmental monitoring, search and rescue, disaster relief, and other missions that are dull or dangerous for human pilots.

Insitu's family of unmanned aircraft (UA) includes the **ScanEagle**[®], developed in partnership with Boeing, and the commercial Fugro **Georanger**[™]. Joining Insitu's operationally mature family of systems is the **Integrator**[™] UA, which uses the same support infrastructure as ScanEagle including a common ground control station, launcher, recovery system and has expanded payload and superior imaging capability. In addition, Integrator provides the weight, volume, power and plug-and-play communication interfaces that allow customers to seamlessly integrate their own payloads into a world class UAS.

Insitu prides itself on maintaining the agile and innovative problem-solving capabilities that have marked its short, but brilliant, history even as it grows to a 500+ employee, multi-facility operation. Insitu systems have been proven over land and at sea, in both civilian and defense operations. ScanEagle is currently deployed with the United States, Australian, and Canadian military in addition to other global defense forces.

A timeline of some outstanding achievements:

2009

- ScanEagle Logs 200,000 Service Hours in Iraq and Afghanistan (*August*)
- Insitu Delivers 1,000 ScanEagle (*July*)
- Boeing Wins \$250M Special Ops Contract for ScanEagle ISR Services (*June*)



- Insitu Opens Office in Queensland, Australia to Serve Asia Pacific Region *(June)*
- Insitu ScanEagle Contributes to Rescue of Captain Held Hostage *(April)*
- Insitu awarded contract by the Government of Canada to provide small unmanned aerial vehicle (SUAV) services to support the Canadian Forces *(April)*
- ScanEagle logs successes in combat with Navy and Marines – Seapower Magazine *(April)*
- ScanEagle Logs 150,000 Service Hours in Iraq and Afghanistan *(April)*

2008

- Warfighters Prove Naval Expeditionary Overwatch Collaboration Is a Success *(December)*
- Boeing Completes Acquisition of Insitu *(September)*
- Boeing awarded \$65M Navy contract for surveillance *(June)*
- Insitu Launches New Subsidiary in Australia *(May)*
- Insitu Achieves ScanEagle Service Milestones for U.S. Marine Corps, Navy *(April)*
- ScanEagle Flies with Heavy Fuel in Iraq *(April)*
- ScanEagle UAV gets Synthetic Aperture Radar (SAR) *(March)*
- ScanEagle achieves 10,000 flight hours in support of Australian Army operations in Iraq and Afghanistan *(February)*

2007

- Insitu closes \$25M Series D from Battery Ventures *(December)*
- Insitu CEO, Steve Sliwa, is named CEO of the year by Washington CEO Magazine *(December)*
- ScanEagle becomes the first UAV to operate from a US Navy Destroyer *(November)*
- Insitu ranks #4 on the Deloitte Washington State Fast 50 list *(October)*
- Insitu ranks #87 on the Inc. Magazine Fast 5000 list *(September)*
- ScanEagle logs 700 Navy shipboard recoveries and 50,000 flight hours



(September)

- Insitu unveils the new Integrator UAS *(August)*
- Boeing is awarded U.S. Marine Corps contract to extend ScanEagle services *(July)*
- Boeing Australia Limited is awarded an AUD\$20M contract to provide ScanEagle ISR services to the Australian Army in Afghanistan *(June)*
- ScanEagle logs 1,000 flight hours in support of the Australian Army in Iraq *(April)*
- Insitu receives the Department of Homeland Security Safety Act Certification for ScanEagle and Insight *(March)*
- ScanEagle achieves compliance with the NATO UAV Interoperability Standard (STANAG 4586) *(February)*
- Insitu breaks a new endurance barrier with its heavy-fuel engine equipped ScanEagle. The new configuration flies for 28 hours and 44 minutes using JP5 heavy fuel *(January)*
- Boeing Australia Limited announces a contract award to provide ScanEagle ISR services to the Australian Army *(January)*

2006

- Insitu is ranked as the 30th fastest growing company in North America on Deloitte's 2006 Technology Fast 500 *(October)*
- Insitu takes First Place in the Pacific Northwest's Fastest Growing Technology Companies in Deloitte's Technology Fast 50 *(October)*
- Steven M. Sliwa, President and CEO of Insitu, is named as a finalist in the Ernst & Young Entrepreneur Of The Year® Award for the Pacific Northwest region. *(May)*
- Insitu, Inc. secures Series C financing from Battery Ventures *(May)*
- ScanEagle surpasses 10,000 combat flight hours in less than two years. *(February)*



2005

- Insitu is ranked 10th in the Deloitte & Touche Technology Fast 50 within the state of Washington. Insitu ranks 169th within Deloitte's National Tech Fast 500 (*October*)
- ScanEagle Exceeds 4,000 Combat Hours in Iraq (*July*)
- USMC Awards Additional 12-months of ScanEagle Service in Iraq (*July*)
- ScanEagle Exceeds 2,000 Combat hours in Iraq (*March*)

2004

- ScanEagle Deploys to Iraq with USMC I-MEF (*July*)
- ScanEagle Participates in Forward Look III Exercise at Cherry Point, NC with Shadow and Predator (*June*)
- SeaScan completes First Autonomous Flight on Moving Ship with perfect launch and recovery (*April*)
- ScanEagle achieves an altitude of over 19,300 feet (*March*)
- Insitu-Fugro Partnership for GeoRanger Development (*January*)

2003

- ScanEagle Demonstrates Communications Relay with Enhanced Position Locating and Reporting System (EPLRS) (*November*)
- ScanEagles demonstrate ability to fly together, or "swarm" (*August*)
- Insitu participates in Joint Military Exercise 'Giant Shadow' (*January*)

2002

- Insitu and Boeing partner for ScanEagle development (*March*)

2001

- SeaScan prototype developed for the commercial fishing industry
- Wedge pneumatic catapult development and patent
- SkyHook development and patent



- Gyro stabilized video system development

1999

- 1000 flight hours with Aerosonde (*June*)

1998

- Joint Insitu/ES&S program ends
- First Atlantic crossing by a UAV accomplished by Aerosonde Laima (*August*)

1995

- Insitu licenses the Aerosonde core technology to SES Pty Ltd (now ES&S) and joined a program with ES&S and the BOM for joint development

1994

- Insitu incorporated as The Insitu Group, Inc. in Bingen, Washington by Tad McGeer and Andy von Flotow (*May*)